

A REAL-WORLD GUIDE TO

# AI-Enabled Operations

The five stages of digital maturity — and how to fix what's slowing you down.

# Let's be honest about digital transformation.

Companies don't wake up one day and have fully automated, AI-powered operations. It's a process. And frankly, a lot of businesses don't know exactly where they are in that process — let alone how to move forward. If your operations feel inefficient, if your data isn't helping you make better decisions, or if you're constantly reacting to problems instead of preventing them, you're in the right place.

This guide cuts through the noise and lays out the five key stages of digital maturity.



**Kevin Hannigan**  
CEO · INFLEXIONPOINT

**Find where you are. See what's next. Take action.**

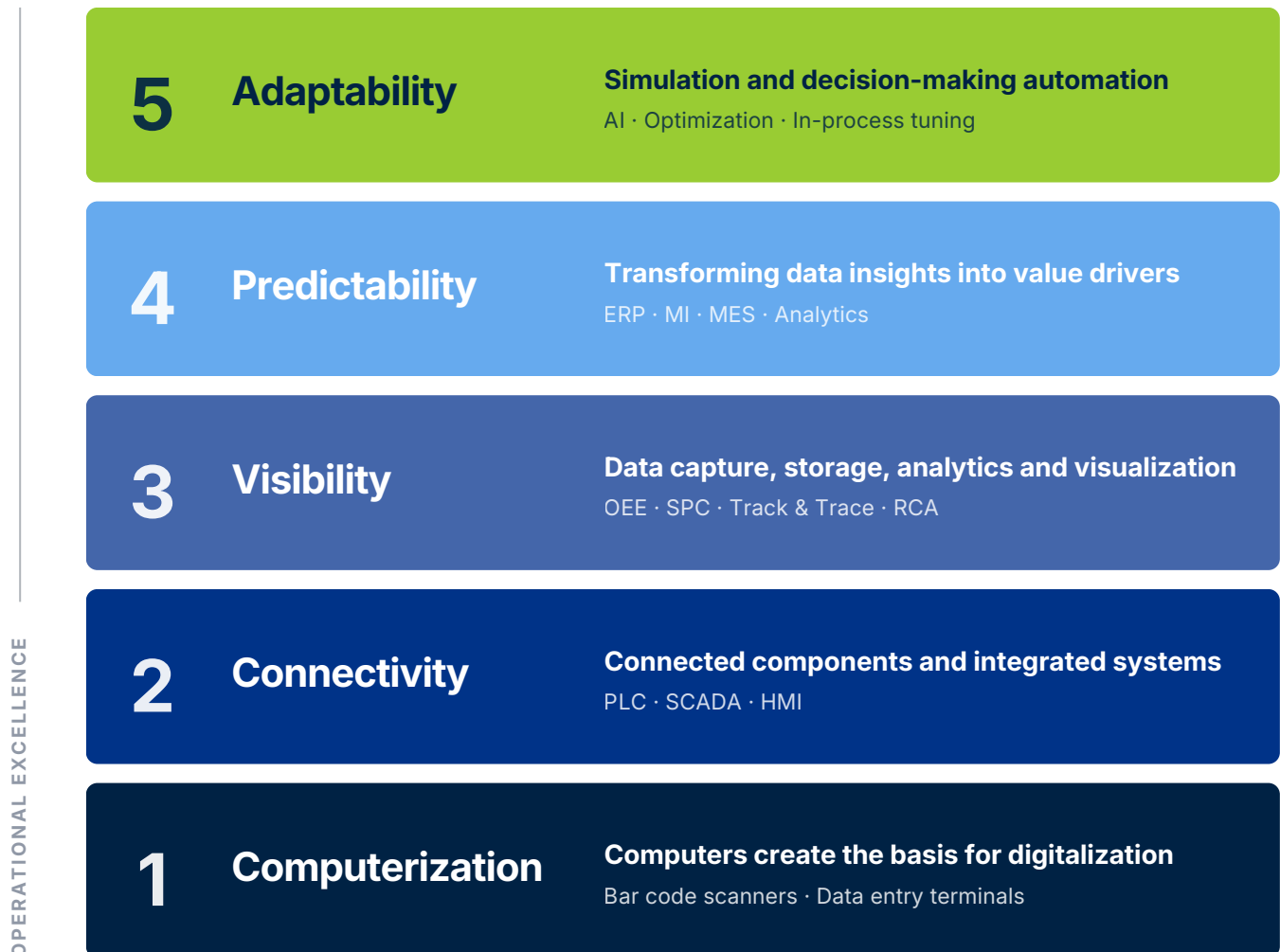
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# The five stages of digital maturity

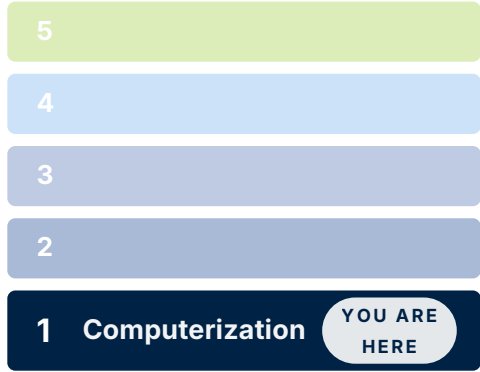
Every business moves through five levels of digital maturity. The goal?

**Operational excellence** — where your systems, data, and automation work together to make your business more efficient, agile, and profitable.



# 01 Computerization

Going from manual to digital basics



At this stage, your team relies on manual processes to track production, inventory, and performance. That means constant data entry errors, slow decision-making, and lost time chasing down paperwork. If operations feel disorganized and scaling seems impossible, you're here.

### THE PROBLEM

Your team relies on manual processes, leading to errors and slow operations.

Data is scattered across paper records or spreadsheets, making tracking a nightmare.

Production bottlenecks are hard to diagnose, and growth is limited.

### WHAT TO DO NEXT

Digitize manual processes with barcode scanners and data-entry systems.

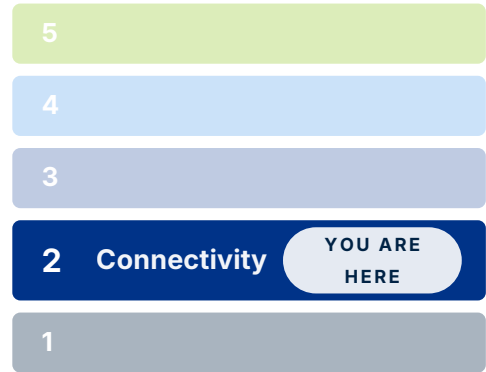
Move to cloud-based record-keeping to eliminate paperwork errors.

### HOW WE HELP

We help companies move from manual to digital without the chaos. Our team installs barcode scanners, RFID tracking, and automated data-entry systems. More importantly, we train your team so they're not left struggling with new tools. And if something goes wrong? Our support team is ready to help.

# 02 Connectivity

Getting systems to talk to each other



Now that you've digitized processes, another issue crops up: your systems don't communicate. Production data might be in one place, inventory tracking in another, and maintenance logs somewhere else. Instead of working together, your tools create silos — forcing employees to manually transfer information between systems.

### THE PROBLEM

Your digital tools don't sync, creating data silos.

Employees manually transfer information between systems, causing delays.

No real-time monitoring, so you're always reacting instead of planning ahead.

### WHAT TO DO NEXT

Integrate PLC, SCADA, and HMI systems to unify operations.

Enable real-time data flow across production and monitoring systems.

### HOW WE HELP

We handle system integration from start to finish — whether that's connecting your PLCs, setting up SCADA systems, or making sure your MES and ERP actually work together. Our team also provides on-call troubleshooting, so you're never left scrambling when something isn't syncing the way it should.

# 03

## Visibility

Turning raw data into real-time insights

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Visibility

YOU ARE HERE

2

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### TYPICAL TOOLS

OEE · SPC · Track & Trace · RCA

By now, you've got connected systems, but here's the problem: you're drowning in data, and it's not helping you make better decisions. Operators spend too much time compiling reports instead of acting on them. Finding bottlenecks is frustrating, and inefficiencies persist because performance metrics aren't clear.

### THE PROBLEM

You collect data, but it's not structured or accessible in real time.

Root-cause analysis takes too long, leading to delayed problem-solving.

Reports are manual and outdated, making it hard to track KPIs.

### WHAT TO DO NEXT

Implement real-time dashboards for instant visibility.

Use OEE, SPC, and Track & Trace tools to monitor efficiency.

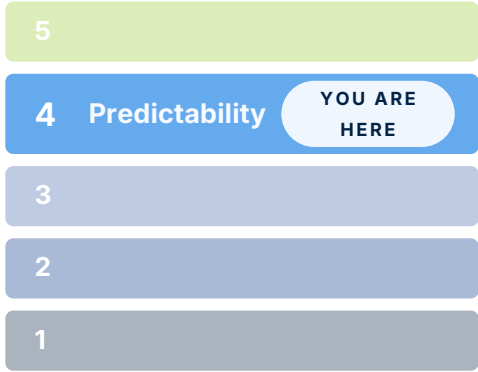
Standardize data collection and reporting for better analysis.

### HOW WE HELP

We don't just set up dashboards and call it a day. We work with you to customize reporting tools, ensuring that every data point is tied to real operational goals. Our team trains your staff on real-time data interpretation, so they know how to use insights to make faster, smarter decisions.

# 04 Predictability

Stop reacting. Start optimizing.



TYPICAL TOOLS

ERP · MI · MES · Analytics

At this stage, you're making data-driven decisions, but you're still reacting to issues after they happen. Machines break down unexpectedly, production delays keep throwing off schedules, and resources aren't being used efficiently.

— THE PROBLEM

Your team fixes issues after they happen, causing unexpected downtime.

Data isn't being used proactively to optimize operations.

Production planning is inefficient, leading to wasted resources.

— WHAT TO DO NEXT

Use historical data and AI analytics to predict and prevent failures.

Implement predictive maintenance to catch issues before breakdowns.

Optimize resource planning using data-driven forecasting.

— HOW WE HELP

We move businesses from reactive to proactive by implementing AI-powered analytics that continuously monitor equipment and production performance. Our team helps you leverage ERP, MES, and historical data analysis tools to optimize scheduling, reduce waste, and eliminate costly surprises.

# 05

## Adaptability

Automation that runs itself

5 Adaptability

YOU ARE  
HERE

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TYPICAL TOOLS

AI · Optimization · In-process tuning

Now you're collecting data, making predictive decisions, and optimizing resources — but there's still a bottleneck: human intervention. Your team is constantly tweaking processes when conditions change, reacting to shifts in demand, and adjusting schedules manually.

— THE PROBLEM

Your team still manually adjusts processes when conditions change.

You don't have real-time, automated process tuning.

AI-powered improvements haven't been scaled across operations.

— WHAT TO DO NEXT

Implement AI-driven automation for real-time adjustments.

Optimize in-process tuning for continuous improvement.

Scale machine learning across multiple sites or departments.

— HOW WE HELP

We help companies build AI-driven operations that adapt in real time. Our systems handle everything from in-process tuning to large-scale optimization. Whether it's AI-driven scheduling, automated quality control, or live supply-chain adjustments, we tailor solutions for agility and efficiency.

WHERE TO GO FROM HERE

# Take the next step toward operational excellence

Maybe you're still stuck in spreadsheets and paperwork. Maybe your systems aren't talking to each other. Or maybe you're collecting data but not using it to predict and prevent problems.

Wherever you are, we help companies like yours streamline operations, eliminate inefficiencies, and get real, measurable results.

THE NEXT MOVE IS SIMPLE

**Fix what's slowing you down.**

# Shared success starts with one conversation.

## WHY WORK WITH US



### We cut through the noise

No buzzwords, no fluff — just real operational improvements.



### We meet you where you are

Whether you're at Stage 1 or Stage 5, we make the next step easy.



### We stick around

From system setup to staff training and ongoing coaching, we make sure you get results.

## HOW TO GET STARTED

1

### Get a free digital maturity assessment

Find out where your operations stand right now.

2

### Schedule a consultation

Let's map out the exact next steps for your business.

3

### Talk to our experts

Have questions? Let's discuss how we can help.

READY WHEN YOU ARE

Let's find what's slowing you down.

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